

**MEETING MINUTES OF THE
ARLINGTON COUNTY ECONOMIC DEVELOPMENT COMMISSION**

February 10, 2026

The Economic Development Commission convened its meeting at 8:05 AM on February 10, 2026.

PRESENT (IN-PERSON)

- Nick Gregorios
- Sara Barker
- Kate Bates
- Steve Cooper
- Stephen Fedorchak
- Betsy Frantz
- Timothy Jones
- Ben Joseph
- Charles Kachadoorian
- Praveen Meyyan
- Evan Pritchard
- Paula Sorrell
- Brian Stout
- Meredith Sumpter
- William Walsh

ABSENT

- Janetta Brewer
- Ben Garthwaite
- Brad Mason
- Kaly McKenna
- Catherine Lynch
- Joseph Oyler
- Andy VanHorn

SUMMARY OF PRESENTATIONS/DISCUSSIONS

Chair's Report – Chair Nick Gregorios

Chair Gregorios opened the meeting by discussing the future of the Commercial Vacancy Working Group. He stated that this group is being revamped, functioning as an addendum to the efforts from the past couple of years. He aims to set a clear timeline for returning with recommendations. Chair Gregorios also briefed the Commission on a virtual meeting he attended concerning a Site Plan Review Meeting for 1901 N. Moore Street, which reinforced that Arlington continues to benefit from thoughtful, solution-oriented community partners and collaboration.

AED Director's Report – Acting Director Kate Ange

Acting Director Ange informed Commissioners that the County Manager's proposed budget will be released February 21 and that lean revenue conditions are expected to shape discussions. She announced the opening of the Look Art Gallery and encouraged Commissioners to visit this example of short-term placemaking activation. Director Ange also presented data illustrating continued decline in total square footage associated with business attraction, and average size per successful project.

Despite reduced demand, Arlington still sees consistent deal volume, just at significantly smaller sizes. She emphasized that supply-side strategies, especially adaptive reuse, are critical to addressing oversupply and aligning the market to real demand.

AED Staff Briefing: Commercial Market Resiliency Initiative (CMRI) Update – Marc McCauley, Director, Strategic Investment Group (SIG)

McCauley provided a snapshot of the commercial market in Arlington and discussed the evolution of CMRI. He presented CMRI progress to date and possible focus areas for the future. He opened it up for discussion and Commissioner feedback/ Commissioners raised numerous insights and pain points including signage restrictions, limited predictability, and the importance of direct communication channels for retailers and restaurants.

EDC Programming and Engagement Update – Commissioner Meredith Sumpter

Commissioner Sumpter provided updates on Commissioner representation in County and regional advisory groups, the process for presenting updates at future meetings, and media guidelines for commissioners acting in public. She also issued a call for volunteers to attend the Look Art Gallery opening on February 20.

EDC Governance and Nominations Update – Commissioner Brad Mason

Commissioner Mason was absent, so this agenda item was not discussed.

MOTIONS & ACTIONS/VOTES

Commissioner Jones moved that the Commission approve the minutes from the January EDC meeting. The motion was seconded, and the Commission unanimously supported the motion.

Meeting adjourned at 9:12 AM, followed by a brief EDC orientation session which covered the EDC mission and charter, EDC Framework for Prosperity, advisory group roles and rules (FOIA, open meetings, attendance policies), and an AED overview.