

Our Mission: To provide safe off-street parking at competitive rates for visitors to retail establishments and office workers in the Ballston area

#### BALLSTON PUBLIC PARKING GARAGE SUMMARY

- Provide oversight to the parking contractor managing the day-to-day operations of the parking garage to ensure compliance with the County's mandate to provide a user-friendly public facility servicing the daily commuters, visitors to the mall, and the office workers in the Ballston area.
- Coordinate with Ballston Public Parking Garage stakeholders on issues relating to garage operations and maintenance, construction, safety, and parking rates.
- Implement new policies and procedures to improve overall operations and at the same time reduce expenses and generate parking revenue to sustain the desired level of operational standards.

#### SIGNIFICANT BUDGET CHANGES

The FY 2026 proposed expenditure budget for the Ballston Public Parking Garage fund is \$4,525,547 a 32 percent increase from the FY 2025 adopted budget. The FY 2026 proposed budget reflects:

- ↑ Non-personnel increase due to garage management costs and contractual services (\$129,513).
- ↑ Capital construction increases \$1,550,000 due to funding the removal and design of replacing the garage façade, which will occur over FY 2026 and FY 2027, and a facility condition assessment of the garage.
- ↑ Real estate taxes increase by \$56,366.
- $\downarrow$  Debt service decrease by \$629,453.
- ↑ Parking revenue is expected to increase based on FY 2025 year to date actuals.

### **PROGRAM FINANCIAL SUMMARY**

	FY 2024	FY 2025	FY 2026	% Change
	Actual	Adopted	Proposed	'25 to '26
Personnel	\$2,445	-	-	-
Non-Personnel	2,321,025	\$1,889,668	\$2,019,181	7%
Capital Construction	26,163	500,000	2,050,000	310%
Property Taxes	420,369	400,000	456,366	14%
Debt Service		629,453		-
Total Expenditures	2,770,002	3,419,121	4,525,547	32%
Parking Revenue	3,117,875	2,982,149	3,162,000	6%
Total Revenues	3,117,875	2,982,149	3,162,000	6%
Change in Fund Balance	\$347,873	(\$436,972)	(\$1,363,547)	212%
Permanent FTEs	-	-	-	-
Temporary FTEs	-	-	-	-
Total Authorized FTEs	-	-	-	-

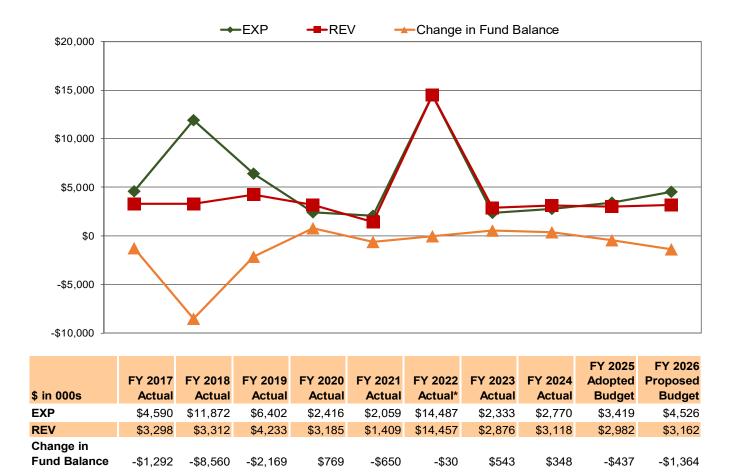
# BALLSTON PUBLIC PARKING GARAGE FUND FUND STATEMENT

	FY 2024 ACTUAL		FY 2025 RE-ESTIMATE	FY 2026 PROPOSED
ADJUSTED BALANCE, JULY 1				
Debt Service Reserve Fund 1	\$340,222	\$629,453	\$629,453	-
Economic Stability Reserve <sup>2</sup>	719,081	727,936	779,469	\$775,000
Maintenance Reserve	643,381	67,181	641,635	1,312,624
TOTAL BALANCE	1,702,684	1,424,570	2,050,557	2,087,624
REVENUE				
Parking Revenue	3,117,875	2,982,149	3,100,000	3,162,000
TOTAL REVENUE	3,117,875	2,982,149	3,100,000	3,162,000
TOTAL REVENUE & BALANCE	4,820,559	4,406,719	5,150,557	5,249,624
EXPENSES				
Garage Operations	2,743,839	2,289,668	2,562,933	2,475,547
Capital Replacement	26,163	500,000	500,000	2,050,000
Debt Repayment and Debt Service		629,453		
TOTAL EXPENSES	2,770,002	3,419,121	3,062,933	4,525,547
BALANCE, JUNE 30				
Debt Service Reserve Fund 1	629,453	242,061	-	-
Economic Stability Reserve <sup>2</sup>	779,469	745,537	775,000	724,077
Maintenance Reserve	641,635	-	1,312,624	-
TOTAL BALANCE	\$2,050,557	\$987,598	\$2,087,624	\$724,077

<sup>&</sup>lt;sup>1</sup> The Debt Service Reserve Fund is a usual and customary revenue bond requirement in order to provide additional assurance to bond holders. Beginning in FY 2019, the debt service reserve includes funding for a portion of the Ballston Quarter CDA debt service due and payable in the following fiscal year. Debt service is only paid if revenues are available in excess of required reserves.

<sup>&</sup>lt;sup>2</sup> An economic stability reserve equivalent to three months of annual parking revenues will be established to address potential revenue variability. Any draws upon this reserve will be replenished within the subsequent three fiscal years.

#### **EXPENDITURE AND REVENUE TRENDS**



<sup>\*</sup> FY 2022 actual expenditures and revenues received reflect the first year of implementing new Governmental Accounting Standard Board (GASB) standards for Statement No. 87 on leases and Statement No. 96 for subscription-based software. Both non-personnel expenses and revenues include \$12,303,699 for these GASB standards. See the County Government GASB Summary for department details in the front section of the budget book.

**FTEs** 

Fiscal Year	Description
FY 2017	Non-personnel expenses decreased for the garage management contract (\$306,334), general custodial supplies (\$70,620), office supplies (\$11,196), utilities (\$42,156) and fuel (\$221), partially offset by increases for consultant services for design review, wayfinding and to mitigate construction impacts (\$200,000), signage (\$80,000), miscellaneous services (\$14,379) and equipment repair (\$67,611).
	<ul> <li>Capital Construction increased by 198 percent due to planned repairs to the 4<sup>th</sup> and 5<sup>th</sup> floor concrete slabs, and a planned \$4 million contribution as part of the Ballston Quarter redevelopment.</li> </ul>
	<ul> <li>Debt service decreased by \$137,700 due to lower interest payments.</li> <li>Revenues decreased by \$612,003 due to loss of tenants during mall redevelopment.</li> </ul>
FY 2018	<ul> <li>Non-personnel decreased due to the garage management and other contractual services (\$168,520), custodial services (\$215,630), and fuel (\$979), partially offset by increased office supplies (\$3,648).</li> </ul>
	<ul> <li>Capital Construction decreased due to the elimination of the one-time contribution as part of the Ballston Quarter redevelopment and a decrease of available funds for capital constructions projects (\$4,631,098).</li> </ul>
	<ul> <li>Debt service increased by \$3,329,800 to make final payments to retire revenue bonds.</li> <li>Revenues decreased by \$318,376 due to loss of tenants during mall</li> </ul>
	redevelopment.
FY 2019	<ul> <li>Non-personnel increased primarily due to the garage management and other contractual services (\$121,226), repairs and maintenance (\$126,000), and materials and supplies (\$8,400), partially offset by decreased consultants (\$120,000) and signage (\$80,000).</li> </ul>
	<ul> <li>Capital Construction decreased due to the planned completion of the garage improvements in FY 2018 (\$1,344,044).</li> </ul>
	<ul> <li>Debt service decreased by \$4,904,100 after the revenue bonds were redeemed in full on August 1, 2017.</li> </ul>
	<ul> <li>Revenues increased by \$1,290,029 due to completion of the mall redevelopment in November 2018 and a planned increase in parking utilization.</li> </ul>
FY 2020	<ul><li>Increased materials and supplies (\$41,600).</li></ul>
	<ul> <li>Decreased garage management costs and other contractual services (\$33,068).</li> </ul>
	<ul> <li>Capital Construction increased due to ongoing garage improvements as outlined in the Adopted FY 2019 – FY 2028 CIP (\$1,000,000).</li> </ul>
	<ul> <li>Property taxes increased \$75,050 due to an increase in the property assessment.</li> </ul>
	<ul> <li>Debt service increased by \$577,178 due to the first payment of the Series</li> </ul>

# Fiscal Description FTEs

2017A and Series 2017B Ballston Quarter CDA bonds. A portion of these bonds was issued for improvements to the garage and will be paid from available revenues.

- Revenues decreased by \$389,700 due to the delayed completion of Ballston Quarter and a phased opening of new restaurants and businesses.
- FY 2021 Increased materials and supplies (\$6,300).
  - Increased garage management costs and other contractual services (\$61,000).
  - Property taxes increased \$18,753 due to an increase in the property assessment.
  - Capital construction decreased by \$222,375 due to completion of garage improvements related to the Ballston Quarter redevelopment.
  - Revenue increased by \$50,910 due to the completion of Ballston Quarter and an increase in daily and monthly parking utilization.
- FY 2022
- Non-personnel decreased due to reduced garage management costs (\$210,343) and maintenance and consultant costs (\$18,600). In FY 2021 and FY 2022 the County implemented cost saving measures at the garage, which includes reducing contracted security presence from two to one person between 7 AM and 11 PM and reducing contracted cleaning services.
- Capital construction decreased \$800,000 due to lower projected revenues available for ongoing capital needs.
- Property taxes increased \$15,297 due to an increase in the property assessment.
- Debt service increased \$15,883.
- Revenues decreased by \$1,344,310 due to the ongoing effects of COVID-19 and decreased retail activity at Ballston Quarter.
- Due to the negative impacts of COVID-19 on revenue it is projected that the Economic Stability Reserve will need to be utilized in FY 2021 and FY 2022 to fund the operations of the garage. The County is required to pay back the reserve within three years. If revenues are worse than expected in FY 2022 or there is an unanticipated capital maintenance need at the garage, the County may need to borrow funds from the Ballston Garage 8th Level Fund.

#### FY 2023

- Non-personnel increased due to garage management costs (\$67,486), contractual services (\$45,200), and material and supplies (\$5,800).
- Capital construction increased \$300,000 to fund the next phase of repairs including stormwater improvements to address current flooding issues.
- Debt service increased by \$12,184.
- Real estate taxes increased by \$13,680.
- Revenues increase by \$310,415 due to projected parking revenue.

## **Fiscal** Description **FTEs** Year Due to the negative impacts of COVID-19 on revenue, the Economic Stability Reserve is again projected to be utilized in FY 2023 to fund garage operations. The County is required to pay back the reserve within three years. If revenues are under budget in FY 2023 or there are unanticipated capital maintenance needs at the garage, the County may borrow funds from the Ballston Garage 8th Level Fund or make further operational adjustments to manage expenses. FY 2024 Non-personnel increases due to garage management costs (\$18,960) and contractual services (\$26,106). Capital construction increases \$124,000 to fund upgrades for equipment within the garage. Real estate taxes decrease by \$99,023. Debt service decreases by \$265,023. Due to the negative impacts of COVID-19 on revenue, the Economic Stability Reserve is projected to be utilized in FY 2024 to fund garage operations. The County is required to pay back the reserve within three If revenues are under budget in FY 2024 or there are unanticipated capital maintenance needs at the garage, the County may borrow funds from the Ballston Garage 8th Level Fund or make further operational adjustments to manage expenses. FY 2025 Decreased garage management costs (\$156,003) and contractual services (\$62,953). Decreased capital construction costs due to reduced funding for ongoing capital needs (\$124,000). Real estate taxes increased by \$76,243. Debt service increased by \$289,231.